Worksheet: Turf Diagnostics

SCENARIO 1: Brown with Lawn Envy

My neighbor has the most beautiful lawn. What can I do to make mine look as nice as theirs?

- What questions would you ask this client?
- What resources will you use to research options?
- What recommendations might you provide?

1. WHAT QUESTIONS WOULD YOU ASK THIS CLIENT?

2. WHAT RESOURCES WILL YOU USE TO RESEARCH?

3. WHAT RECOMMENDATIONS MIGHT YOU PROVIDE?
SCENARIO 2: Cutting it Close

My lawn got away from me during this last rainy spell. Is it OK to mow it?

- What questions would you ask this client?
- What resources will you use to research options?
- What recommendations might you provide?

1. WHAT QUESTIONS WOULD YOU ASK THIS CLIENT?

1. WHAT RESOURCES WILL YOU USE TO RESEARCH?

2. WHAT RECOMMENDATIONS MIGHT YOU PROVIDE?
SCENARIO 3: **Listen to your Lawn**

I just moved to Colorado. Can you tell me how to water my lawn?

- What questions would you ask this client?
- What resources will you use to research options?
- What recommendations might you provide?

1. **WHAT QUESTIONS WOULD YOU ASK THIS CLIENT?**

2. **WHAT RESOURCES WILL YOU USE TO RESEARCH?**

3. **WHAT RECOMMENDATIONS MIGHT YOU PROVIDE?**
SCENARIO 4: The Green & Gold Lawn

My lawn is looking yellow in spots. How do I make it green again?

- What questions would you ask this client?
- What resources will you use to research options?
- What recommendations might you provide?

1. WHAT QUESTIONS WOULD YOU ASK THIS CLIENT?

2. WHAT RESOURCES WILL YOU USE TO RESEARCH?

3. WHAT RECOMMENDATIONS MIGHT YOU PROVIDE?
SCENARIO 5: Mower Mystery

After mowing I noticed mowing tracks of brown grass. Is the grass dead? What’s causing this and what can we do to fix and prevent it?

- What questions would you ask this client?
- What resources will you use to research options?
- What recommendations might you provide?

1. WHAT QUESTIONS WOULD YOU ASK THIS CLIENT?

2. WHAT RESOURCES WILL YOU USE TO RESEARCH?

3. WHAT RECOMMENDATIONS MIGHT YOU PROVIDE?
SCENARIO 6: Can you Spot the Problem?

Ack! What’s causing these brown spots in my lawn?
- What questions would you ask this client?
- What resources will you use to research options?
- What recommendations might you provide?

1. WHAT QUESTIONS WOULD YOU ASK THIS CLIENT?

2. WHAT RESOURCES WILL YOU USE TO RESEARCH?

3. WHAT RECOMMENDATIONS MIGHT YOU PROVIDE?
1. **WHAT QUESTIONS WOULD YOU ASK THIS CLIENT?**

   - What questions would you ask this client?
   - What resources will you use to research options?
   - What recommendations might you provide?

2. **WHAT RESOURCES WILL YOU USE TO RESEARCH?**

3. **WHAT RECOMMENDATIONS MIGHT YOU PROVIDE?**