



CMG GardenNotes #571

Worksheet: Turf Diagnostics

SCENARIO 1: **Brown with Lawn Envy**



My neighbor has the most beautiful lawn. What can I do to make mine look as nice as theirs?

- What questions would you ask this client?
- What resources will you use to research options?
- What recommendations might you provide?

1. What questions would you ask this client?
2. What resources will you use to research?
3. What recommendations might you provide?

SCENARIO 2: **Cutting it Close**

My lawn got away from me during this last rainy spell. Is it OK to mow it?

- What questions would you ask this client?
- What resources will you use to research options?
- What recommendations might you provide?



1. What questions would you ask this client?

2. What resources will you use to research?

3. What recommendations might you provide?

SCENARIO 3: Listen to your Lawn

I just moved to Colorado. Can you tell me how to water my lawn?

- What questions would you ask this client?
- What resources will you use to research options?
- What recommendations might you provide?



1. What questions would you ask this client?
2. What resources will you use to research?
3. What recommendations might you provide?

SCENARIO 4: **The Green & Gold Lawn**

My lawn is looking yellow in spots.
How do I make it green again?

- What questions would you ask this client?
- What resources will you use to research options?
- What recommendations might you provide?



1. What questions would you ask this client?
2. What resources will you use to research?
3. What recommendations might you provide?

SCENARIO 5: **Mower Mystery**



After mowing I noticed mowing tracks of brown grass. Is the grass dead? What's causing this and what can we do to fix and prevent it?

- What questions would you ask this client?
- What resources will you use to research options?
- What recommendations might you provide?

1. What questions would you ask this client?

2. What resources will you use to research?

3. What recommendations might you provide?

SCENARIO 6: **Can you Spot the Problem?**



Ack! What's causing these brown spots in my lawn?

- What questions would you ask this client?
- What resources will you use to research options?
- What recommendations might you provide?

1. What questions would you ask this client?

2. What resources will you use to research?

3. What recommendations might you provide?

SCENARIO 7: **A Hare-y Problem**

My lawn appears to be dying and is almost bald in certain areas. I water regularly but it's not working. What's happening and how can I fix it?

- What questions would you ask this client?
- What resources will you use to research options?
- What recommendations might you provide?



1. What questions would you ask this client?
2. What resources will you use to research?
3. What recommendations might you provide?